

We help customers get more from telematics

The HDVI Shift[®] policy is unique in its focus on telematics data to continually assess risk and reward safe fleets with discounts each month. We use your ELD and dash cam data to analyze risk and help you interpret the data to improve safety.



HDVI requires fleets to have telematics installed in each vehicle that supplies real-time data on GPS location, speed and safety critical events.

ELD solutions

- HDVI accepts a wide range of popular ELD brands (see list on back)
- For class 8 vehicles that are ELD-exempt, a dash cam-only solution is acceptable if it supplies required data listed above (must have an accelerometer)

Dash cam solutions

- HDVI requires road-facing dash cams that are managed via web console
- Most web-connected dash cam solutions are accepted by HDVI
- Cameras that only store video on board or on SD card are not allowed

HDVI free dash cam hardware, installation, and service offer

If you do not have a web-connected dash cam solution installed in your trucks, HDVI will provide Sensata dash cams and service at no cost as long as your policy is in effect with us. A fleet may select a different solution, but it will not qualify for this offer.



FAQ: HDVI uses customers' telematics data

HDVI uses customers' telematics data to arrive at the best possible quote, service policies, consult with customers to improve safety performance, and determine monthly discounts.

How does HDVI use telematics data supplied during HDVI Safety Lookback™?

Data is analyzed to determine possible discounts during underwriting prior to an indication. If a fleet does not bind with HDVI, data is anonymized and added to the HDVI risk database for modeling; non-anonymized data is discarded. We do not continue to access a fleet's telematics systems if that fleet that does not bind with HDVI.

How does HDVI use data supplied from a customer's ELDs?

ELD data (location, speed, safety critical events) are ingested into HDVI systems on an ongoing basis during the policy period. Data is rendered in our customers' fleet portals for risk and safety reports and dashboards. Data is used by Fleet Services to understand operational and safety trends and driver behavior for consultations with customers on risk and safety. Data is analyzed monthly to determine possible discounts. Data is anonymized and added to the HDVI risk database for modeling.

How does HDVI use a customer's dash cam video and data?

During the policy period, HDVI Fleet Services receives alerts on safety critical events from ELDs; when severity warrants, our representatives retrieve matching dash cam video to better understand the situation. HDVI Fleet Services team references dash cam video during fleet safety consultations and when assisting with driver coaching. HDVI Fleet Services team accesses dash cam video in support of claims management and speedy resolution. In situations where ELDs are not in use and a dash cam-only approach is taken, HDVI ingests location, speed, and safety critical events from the dash cams.

HDVI telematics partners and accepted solutions

Telematics suppliers approach data collection and sharing differently, which impacts our ability to assess risk and offer insurance discounts.

ELDs

Preferred	Accepted
Samsara	AwareGPS
Geotab	Command GPS
Motive	FleetSharp
	EROAD (Ehubo)
	Isaac Instruments
	JJ Keller Encompass
	LinxUp
	Omnitracs XRS
	Rand McNally
	Driver Connect
	Transflo
	Trimble PeopleNet
	Verizon Connect
	Others

Dash cams

Recommended*

Sensata

Preferred**

Motive
Netradyne
Samsara

Accepted

Most other
connected
solutions

** For fleets with trucks that do not have web-managed dash cams installed their trucks, HDVI will provide Sensata dash cams and service at no cost as long as the insured's policy with us is in effect. Sensata devices can be used in dash cam-only situations.*

*** These devices can be used in dash cam-only situations*

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